

CITY OF HOUSTON

HCD Purchasing Unit 3200

PO NUMBER MUST APPEAR ON ALL PAYMENT AND DELIVERY CORRESPONDENCE

POSSIBLE DUPLICATE COPY DO NOT DUPLICATE SHIPMENT OR SERVICE PURCHASE ORDER

Vendor Address

Vendor Address Number 155535

AMERICAN DEMOCRACY INSTITUTE INC

DBA IMPACT CENTER
7222 TIMBER LANE

FALLS CHURCH VA 22046

Mail Invoice to

COH HOUSING & COMMUNITY DEV FINANCIAL SERVICES SEC, ACCT PAY

PO Box 1562

HOUSTON TX 77251-1562

Information

Purchase Order Number/Date 4500312859-3 / 11/01/2019

CoH Vendor Number 155535 Page 1 of 2

Buyer's Name Syed Taqvi 460 Buyer's Telephone Number 832-394-6306

Buyer's Fax Number

Buyer's E-mail Address syed.taqvi@houstontx.gov

CONFIRM RECEIPT AND ACCEPTANCE OF PURCHASE ORDER

TO BUYER'S E-MAIL ADDRESS

Currency USD

Terms of payment : Pay net 30 w/o deduction

Shipping Terms FOB(Free on board) /DESTINATION

Your person responsible: GERARDINE BERMAN

COH - Orie Ibe 832/394/5210 Vendor - John Hart 832/763/8557

Item	Quantity	UM	Material # / I	Description	Ur	nit Cost	Extended Cost	
10	1.00	AU			47,500.	.00 / AU	47,500.00	
			91863	HOUSING C	ONSULTING			
			Executive Co	oaching - DR				
			SCOPE OF SE	RVICES				
			HCDD is seekin	ng assistance to assess/	increase senior staff capaci	ity and leadership c	apabilities. The	
			successful vendor must be able to:					
			• •		enior staff to strengthen indiv	•	nd team collaboration	
				•	current strengths and leader	rship capabilities		
				ualized development pla				
			# Recommend new leadership techniques and practices to increase team capacity					
			# Facilitate discussion and feedback on new leadership techniques/behaviors # Provide real-time support through "coaching sessions" as staff incorporate feedback/recommendatio					
			# 1 Tovido Toda tamo support amought codorning sessions as stair mootporate reedback/recommendat					
			DELIVERABLE	S				
			# Onsite team/staff assessments (for nine persons)					
			# Program curriculum and individualized developmental plans for staff					
			# Recommendations for leadership development and capacity building # Final evaluation of program with recommended steps for continued development					
			# Final evaluation	on of program with reco	mmended steps for continue	ed development		
	Gross Price		47,500.00	USD	1 AU	1.000	47,500.00	
			Shipping Add	lress:				
			HOUSTON HO	USING DEPARTMENT				
			2100 TRAVIS					
			HOUSTON TX	77002				



CITY OF HOUSTON

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PO number/date 4500312859 -3 / 11/01/2019 Page 2 of 2

Item	Quantity	UM	Material # / Description		Unit Cost	Extended Cost
			USA			
			*** Item partially delivered ***			
			Expected value of unplanned services:	47,500.00		
			Delivery Date: 06/30/2020			
20	1.00	AU			1,800.00 / AU	1,800.00
			91863 HOUSING CO	ONSULTING		
			Additional Charges			
	Gross Price		1,800.00 USD	1 AU	1.000	1,800.00
			Shipping Address:			
			HOUSING & COMMUNITY DEVELOPM	1ENT		
			PROCUREMENT SERVICES			
			2100 TRAVIS, 9TH FLOOR			
			HOUSTON TX 77002 USA			
			*** Item partially delivered ***			
			Expected value of unplanned services:	1,800.00		
			Delivery Date: 06/30/2020			
Total ***	*				USD	49,300.00

The Terms and Conditions specified on http://purchasing.houstontx.gov will apply.

I hereby certify a certificate of the necessity of this expenditure is on file in this department.

I hereby certify that the expenditure for the above goods has been duly authorized and appropriated and that sufficient funds are available to liquidate same.

Mayor Chief Procurement Officer

Controller





PROCUREMENT REQUEST FORM



Page 1 of 2

Note: The Procurement Request form is to solicit quotes through an informal (Small Purchase) bid process for purchasing transactions \$100,000 or less using Federal Funds (2 CFR 200.31 and \$3,000 to 49,0000 using non-Federal funds (COH AP 5-8, Executive Order 1.14).

Signature of this document is still required.

* Required Fields [must be completed]

Description of Purchase *	Impact Center Consulting Services	HCDD Division: *	Director's Office
Deadline Date of Request: *	10/21/2019	Purchase Type: *	Service Under <50K
Requester Name: *	lbe, Orle - HCD	Created:	10/18/2019
Requester Phone Number: *	832-394-6282		

Brief Description of Scope of Work for Goods/Services:

Scope of Service

Executive coaching and leadership development

SCOPE OF SERVICES

HCDD is seeking assistance to assess/increase senior staff capacity and leadership capabilities. The successful vendor must be able to:

- Provide support to the director and senior staff to strengthen individual leadership and team collaboration
- Solicit feedback and input on staff's current strengths and leadership capabilities
- · Create individualized development plans for senior staff
- Recommend new leadership techniques and practices to increase team capacity
- Facilitate discussion and feedback on new leadership techniques/behaviors
- Provide real-time support through "coaching sessions" as staff incorporate feedback/recommendations

QUALIFICATION REQUIREMENTS

Vendors must have a demonstrated record of excellence in providing executive coaching and team facilitation services to public organizations. PERIOD OF PERFORMANCE

This project is expected last through December 2019.

DELIVERABLES

- · Onsite team/staff assessments for senior staff
- Program curriculum and individualized developmental plans for staff
- Recommendations for leadership development and capacity building
- Final evaluation of program with recommended steps for continued development

OTHER REQUIREMENTS

The selected vendors must be available for conference calls and onsite meetings as required to provide effective coaching and staff evaluation. HCDI anticipates a total of 80 one-one coaching sessions will be required in addition to team/individual assessments.

Note: Please allow a minimum of three (3) days for bid responses.

FINANCE USE ONLY	PROCURMENT USE ONLY
Fund Number: 5030	Status: Pending
Funding Source: DR-HARVEY	Purchase Order No#;
Cost Center: 3200030002	Name of Vendor:
G/L Account: 520110	Date Processed:
Business Area: 3200	Date Received: 10-21-19
Internal Order: BD 32000 77 - 19	Total Amount: 441, 500
BEY: FYDD	Procurement Staff
Grant: 320000 7 7- 2019	Priority:
Funds Reservation:	Notify Department:
Funds Approval Mgr.	Notify Department:

Procurement Request Log - Impact Center Consulting Services

questors Signature: Oncolor, ite: [D] [8][9]	Supervising Manager (Purchase under \$5,000) Manager: Date:
yer's Signature:	Funds Approval Signature: Allo 10/4/19
ocurement DPU mature: 10/30/19 Manual.	(Purchase over \$5,000) CFO Signature Date:
urchase over \$5,000) sistant or Deputy rector: Date	Director Signature (Only Consultant Services) Director or Designee: Date:



City of Houston Finance-Strategic Procurement Division

Professional Services Justification

General Information	Date: 10/18/19
Department: Housing and Community Development	Phone No. 832-394-6204
Contact Name: Tywana Rhone	Email Tywana.Rhone@houstontx.gov

Vendor Information	Requisition No. 10268836.
Name: The Impact Center: John Hart, Vendor #155535	Purchase Order No.
Address:	Contract No.

Description. Please provide a description of the goods or services required, the duration or frequency of the requirement, and where will the services or goods be delivered. Please also identify the annual cost of this good or service.

In the wake of Hurricane Harvey, the City of Houston's Housing and Community Development Department (HCDD) has been at the center of the response and recovery efforts. As a result, the HCDD leadership team has undergone a profound change in its roles and responsibilities; therefore, HCDD is seeking assistance to increase professional development and build team capacity for its executive team in order to optimize the department's recovery efforts. Services provided through this contract are expected to last through December 31, 2019.

Explanation: Why is this product or service the only one that would satisfy the requirement(s)? Given the unprecedented amount of funding HCDD anticipates receiving in the wake of Hurricane Harvey, HCDD has the opportunity to reshape and rebuild resilient communities. To fully realize this opportunity, HCDD must have years of experience in managing disaster recovery efforts, they have never faced the volume of funding and need that HCDD anticipates handling over the next five years. HCDD needs outside assistance to help ensure that its senior staff are operating at maximum efficiency and can effectively lead their teams.

Due Diligence. Describe the due diligence performed that led to the conclusion that this service provider offers the best value to the city.

The Impact Center is a premier leadership development organization for high-impact individuals and institutions. Its CEO John Hart developed and executed leadership curricula for the Obama administration, and facilitated leadership programs for the President, Vice President, Cabinet Secretaries and other agencies to maximize their capacity and improve teamwork and leadership skills. Given this background, HCDD is satisfied that The Impact Center team possesses the skills and qualifications necessary to fulfill this scope of services.

Department Recommendation	
Requestor: Onco	Date: 10-24-191
Department Director:	Date: (2/2 4/19
	10/ E 1/11 T
Chief Procurement Officer's Approval	
Signature:	Date:

Taqvi, Syed - HCD

From:

Adams, Jerry - FIN

Sent:

Tuesday, October 29, 2019 1:16 PM

To:

Shah, Ketan - FIN

Subject:

FW: The Impact Center CPO Approval

Attachments:

20191028130141347.pdf; B&W to Searchable PDF_1.PDF

Approved

From: Shah, Ketan - FIN < Ketan. Shah@houstontx.gov>

Sent: Tuesday, October 29, 2019 11:26 AM

To: Adams, Jerry - FIN <Jerry.Adams@houstontx.gov>; Hanahan, Carolyn - FIN <Carolyn.Hanahan@houstontx.gov>

Subject: FW: The Impact Center CPO Approval

Jerry

As On today, FY20 Citywide non-contract spending w/o council action for Vendor #155535 AMERICAN DEMOCRACY INSTITUTE INC: \$0

Current Professional Service Justification requirement: \$47,500.00

For your review and approval please.

Ketan

From: Taqvi, Syed - HCD < Syed. Taqvi@houstontx.gov>

Sent: Monday, October 28, 2019 1:08 PM

To: Shah, Ketan - FIN < Ketan. Shah@houstontx.gov>

Cc: Rhone, Tywana - HCD < Tywana. Rhone@houstontx.gov >

Subject: RE: The Impact Center CPO Approval

Ketan,

Please see attachment.

Thanks, Syed

From: Shah, Ketan - FIN < Ketan. Shah@houstontx.gov >

Sent: Monday, October 28, 2019 12:42 PM

To: Taqvi, Syed - HCD < Syed. Taqvi@houstontx.gov>

Cc: Rhone, Tywana - HCD < Tywana. Rhone@houstontx.gov >

Subject: RE: The Impact Center CPO Approval

Syed

How much are you requesting for? I don't find on your justification.

Ketan

From: Taqvi, Syed - HCD < Syed. Taqvi@houstontx.gov>

Sent: Friday, October 25, 2019 7:52 AM

To: Shah, Ketan - FIN < Ketan. Shah@houstontx.gov>

Subject: The Impact Center CPO Approval

Hello Ketan,

Please forward the attached Professional Justification Form to Jerry Adams CPO for approval.



Thanks,

Syed Taqvi

City of Houston | Housing and Community Development Department | Finance

Office: 832.394.6306 | Fax: 832.395.9652

Address: 2100 Travis, 10th floor, Houston, TX 77002

Email: Syed. Taqvi@Houstontx.gov

This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you have received this email in error please notify the system manager. This message contains confidential information and is intended only for the individual named. If you are not the named addressee you should not disseminate, distribute or copy this e-mail. Please notify the sender immediately by e-mail if you have received this e-mail by mistake and delete this e-mail from your system. If you are not the intended recipient you are notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited.

QUOTE REQUESTED BY:

CITY OF HOUSTON Housing and Community Development

PROCUREMENT SERVICES

2100 Travis Street | 9th Floor | Houston TX 77002

ATTN: Syed Taqvi

TELE: (832) 394-6306 FAX:



October 18, 2019

Vendor response from:				
Name John Hart 155535	;			
Vendor				
Number	•			
Address 601 13th St. N. Washington DC 20005 Contact Person John H.	· · · · · · · · · · · · · · · · · · ·			
	202-783-8270			
Telephone No.				
Facsimile No.				
CM/WDBEYES _	NO			

Informal Request for Proposal

ALL PRICES MUST BE QUOTED **F,O.B. DESTINATION** QUOTES VALID FOR 30 DAYS

Proposal Due Thursday, October 31, 2019

The Housing and Community Development Department invites your company to participate in a bid for the following services:

Scope of Service Executive coaching and leadership development

SCOPE OF SERVICES

HCDD is seeking assistance to assess/increase senior staff capacity and leadership capabilities. The successful vendor must be able to:

- Provide support to the director and senior staff to strengthen individual leadership and team collaboration
- Solicit feedback and input on staff's current strengths and leadership capabilities
- Create individualized development plans for senior staff
- Recommend new leadership techniques and practices to increase team capacity
- Facilitate discussion and feedback on new leadership techniques/behaviors
- Provide real-time support through "coaching sessions" as staff incorporate feedback/recommendations

QUALIFICATION REQUIREMENTS

Vendors must have a demonstrated record of excellence in providing executive coaching and team facilitation services to public organizations.

PERIOD OF PERFORMANCE

This project is expected last through December 2019. DELIVERABLES

Onsite team/staff assessments for Senior Staff

2Page 2

- Program curriculum and individualized developmental plans for staff
- Recommendations for leadership development and capacity building
- Final evaluation of program with recommended steps for continued development

OTHER REQUIREMENTS

The selected vendors must be available for conference calls and onsite meetings as required to provide effective coaching and staff evaluation. HCDD anticipates a total of 80 one-one coaching sessions will be required in addition to team/individual assessments.

Services are to be rendered to: The City of Houston; Housing and Community Development Department 2100 Travis Street | 9th Floor | Houston TX 77002 between the hours of 8:00 a.m. - 5:00 p.m.

Please submit bids on company letterhead no later than cob Thursday, October 31st.

SIGNATURE

TOTAL \$ 47,500

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

The undersigned certifies to the best of its knowledge and belief that it and its principals:

- (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal, State or local department or agency;
- (b) Have not within a three (3) year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction: violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
- (c) Are not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses enumerated in Paragraph (b) of this certification; and
- (d) Have not within a three (3) year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.

I understand that a false statement on this certification may be grounds for rejection of this proposal or termination of the award. In addition, under 18 USC Sec. 1001, a false statement may result in a fine of up to \$10,000.00 or imprisonment for up to five (5) years, or both.

JOHN HART CEO

Type Name & Title of Authorized Representative

Signature of Authorized Representative

10/23/19

Date

Updated Quote on Purchase Order Number/Date 4500312859-2 / 11/01/2019

91863 HOUSING CONSULTING

Executive Coaching \$1,800 (Six Sessions at \$300)

Additional funding to continue the existing level of executive coaching to Senior Staff in June.

Delivery Date: June 30, 2020

Taqvi, Syed - HCD

From: Owens, Mary - HCD

Sent: Wednesday, June 10, 2020 12:06 PM

To: Taqvi, Syed - HCD **Cc:** Rhone, Tywana - HCD

Subject: RE: Follow Up - Requesting amendment to PO_4500312859-1

Funding information shown below.

Fund Number	5030	
Funding Source	DR-Harvey	
Cost Center	3200030002	
G/L Account	520110	
Business Area	3200	
nternal Order	BD3200077-19	
BFY	FY-2020	
Grant Grant	32000077-2019	
Funds Reservation		
Amount	\$1,800.00	

From: Taqvi, Syed - HCD < Syed. Taqvi@houstontx.gov>

Sent: Wednesday, June 10, 2020 11:34 AM

To: Owens, Mary - HCD < Mary. Owens@houstontx.gov> **Cc:** Rhone, Tywana - HCD < Tywana. Rhone@houstontx.gov>

Subject: FW: Follow Up - Requesting amendment to PO_4500312859-1

Mary,

Could you please provide additional funding for this project please?

Thanks, Syed

From: Guillory, Beverly - HCD

Sent: Tuesday, June 9, 2020 7:36 PM

To: Taqvi, Syed - HCD < Syed. Taqvi@houstontx.gov >

Cc: Rhone, Tywana - HCD < Tywana. Rhone@houstontx.gov >

Subject: Fwd: Follow Up - Requesting amendment to PO 4500312859-1

Hi Syed,

Please see signed Procurement request attached.

Please let me know if you need anything else.

Best,

Beverly Guillory

From: Taqvi, Syed - HCD < Syed. Taqvi@houstontx.gov>

Sent: Tuesday, June 9, 2020 4:11 PM

To: Guillory, Beverly - HCD

Subject: FW: Follow Up - Requesting amendment to PO_4500312859-1

Beverly,

Could you please compete a procurement request for the additional amount which is \$1800.

Thanks, Syed

From: Rhone, Tywana - HCD

Sent: Tuesday, June 9, 2020 11:55 AM

To: Taqvi, Syed - HCD < Syed. Taqvi@houstontx.gov >

Subject: FW: Follow Up - Requesting amendment to PO 4500312859-1

Importance: High

Syed,

See email below and please process accordingly with the proper procurement process.

Thanks

Tywana

From: Smith, Floyd - HCD

Sent: Tuesday, June 9, 2020 9:11 AM

To: Rhone, Tywana - HCD < <u>Tywana.Rhone@houstontx.gov</u>> **Cc:** Desai, Krupa - HCD < Krupa.Desai@houstontx.gov>

Subject: FW: Follow Up - Requesting amendment to PO_4500312859-1

Tywana what needs to happen to adjust this? If we want to secure this contractor again with another contract, will it have to go out for bids or can we just sign a new contract?

From: Bynam, Keith - HCD

Sent: Tuesday, June 9, 2020 8:41 AM

To: Smith, Floyd - HCD < <u>Floyd.Smith2@houstontx.gov</u>> **Cc:** Sellers, Derek - HCD < <u>Derek.Sellers@houstontx.gov</u>>

Subject: FW: Follow Up - Requesting amendment to PO_4500312859-1

Floyd,

As discussed in yesterday's meeting, please adjust the PO to address the additional \$1800. If you have any questions, please do not hesitate to contact me.

Thanking you in advance for your assistance.

KEITH W. BYNAM

Deputy Director
Compliance Division & Operations
keith.bynam@houstontx.gov
832-394-6134 office 281-513-2573 mobile
City of Houston
Housing and Community Development Dept.
2100 Travis | 9th Floor | Houston, TX 77002
www.houstontx.gov/housing



From: jhart@the-impact-center.org <jhart@the-impact-center.org>

Sent: Tuesday, June 9, 2020 8:31 AM

To: Bynam, Keith - HCD < Keith.Bynam@houstontx.gov>

Subject: Follow Up - Requesting amendment to PO_4500312859-1

[Message Came from Outside the City of Houston Mail System] Keith.

I am writing to request a financial supplement in the amount of \$1,800 to the current Purchase Order (4500312859-1) to cover additional executive coaching services beyond the scope of the current contract.

The disruptive effects of the HCD workforce working remotely were not anticipated in the current Purchase Order which has resulted in the need for additional executive coaching sessions with senior HCD staff during the months of April and May. The financial supplement in the amount of \$1,800 will cover executive coaching sessions with Executive Director Tom McCasland (4 sessions) and Associate Director Anderson Stoute (2 sessions) during the month of June.

Attached is the current Purchase Order (4500312859-1).

I appreciate your assistance. Please do not hesitate to reach out if you have any questions.

Best regards, John

John Hart

/ Impact Center 601 13th St., N.W. Suite 1150N Washington, DC 20005-3807



PROCUREMENT REQUEST FORM



Note: The Procurement Request form is to solicit quotes through an informal (Small Purchase) bid process for purchasing transactions \$100,000 or less using Federal Funds (2 CFR 200.318) and \$3,000 to 49,0000 using non-Federal funds (COH AP 5-8, Executive Order 1.14).

Signature of this document is still required.

Description of Purchase *	Impact Center Consulting Services	HCDD Division: *	Director's Office
Deadline Date of Request: *	6/10/2020	Purchase Type: *	Service Under <50K
Requester Name: *	Guillory, Beverly - HCD	Created:	6/9/2020
Requester Phone Number: *	8323956335		

Brief Description of Scope of Work for Goods/Services:

Additional funding to continue the existing level of executive coaching to Senior Staff in June. \$1,800 (Six Sessions at \$300) will cover executive coaching sessions with Executive Director Tom McCasland (4 sessions) and Associate Director Anderson Stoute (2 sessions) during the month of June.

Note: Please allow a minimum of three (3) days for bid responses.

FINANCE USE ONLY	PROCURMENT USE ONLY
Fund Number:	Status: Pending
Funding Source:	Purchase Order No#:
Cost Center:	Name of Vendor:
G/L Account:	Date Processed:
Business Area:	Date Received:
Internal Order:	Total Amount:
BFY:	Procurement Staff
Grant:	Priority:
Funds Reservation:	Notify Department:
Funds Approval Mgr:	Notify Department:
Requestors Signature: Date: DocuSigned by: Burlly Mullory 3512DD1C79474BC	Supervising Manager (Purchase under \$5,000) Manager: Date: 6/9/2020 DocuSigned by: Luft W. Bynam 69AB087638E6490
Buyer's Signature: Date: 6/10/2020 Docusigned by: Syld Tayru	Funds Approval Signature: Date:
Procurement DPU Signature: Date: 6/10/2020 A3F6AADA2C604F9	(Purchase over \$5,000) CFO Signature Date:
(Purchase over \$5,000)	Director Signature (Only Consultant Services)
Assistant or Deputy Director: Date	Director or Designee: Date:
Attachments	